

FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint is dedicated to serving privately-owned companies globally across the focus sectors below.

Bridgepoint is proud to be the first impact investment bank, hyper-focused on making a positive impact on its people, clients, communities and the environment.

CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Rescue finance
- Leveraged finance

M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

SECTORS OF FOCUS WHY BRIDGEPOINT



Transportation



Industrials



Healthcare



Business & IT Services



Consumer & Retail



Technology

- Integrity
- Deal Expertise & Experience
- Wall Street Process
- Local & Accountable
- Deep Connectivity
- Tenacity
- Focus On Impact

TYPICAL CLIENT SIZE

Enterprise values of
\$30 million to \$750 million

360 YEARS OF
EXPERIENCE

\$381B IN TRANSACTIONS

460 TOTAL
TRANSACTIONS

SENIOR LEADERSHIP



Matt Plooster
President & CEO



Natasha Plooster
COO



Wm. Lee Merritt
MD & General
Counsel



Gary Grote
Managing Director



Bryan Wallace
Managing Director



Kate Loughran
Managing Director



Mike Letsch
Managing Director



Rob Schmidt
Managing Director



Chad Gardiner
Director



Subhash Marineni
Director

bridgepointib.com

\$381 BILLION OF COMPLETED TRANSACTION EXPERIENCE

CAPITAL RAISING

 NATIONAL LAW FIRM Debt dividend recapitalization Sole Financing Arranger	 JT LOGISTICS Term loan and revolving line of credit to support future growth Sole Financing Arranger	 COOK PROPERTIES Preferred equity capital raise for portfolio acquisition Sole Financing Arranger	 DAVIDSON HOMES Growth equity capital raise Sole Financing Arranger	 atlas ModStaff Senior and subordinated debt capital raise to support minority shareholder buyout Sole Financing Arranger	 SPokane INDUSTRIES Debt capital raise to finance acquisition Sole Financing Arranger	 FELLERS Staple financing to support acquisition by American Pacific Group ANGELO GORDON Platinum Equity Sole Financial Advisor
 MISSION ESSENTIAL Growth financing Sole Financing Arranger	 SIEGFRIED & JENSEN Debt capital raise for management buyout Sole Financing Arranger	 teradata. International equipment financing to support future growth Sole Financial Arranger	 atlas ModStaff Growth debt financing Sole Financing Arranger	 N&S MAINST Acquisition and DDTL facility to support future growth Sole Financial Advisor	 BRIGHT FARMS Growth debt financing Sole Financing Arranger	 MILLER VETERINARY SUPPLY Asset-backed facility to support future growth and refinancing NORTH MILL CAPITAL LLC Sole Financial Advisor
 PrairieCare Mezzanine debt financing for debt recapitalization LAKE COUNTRY CAPITAL Sole Financial Advisor	 PrairieCare Senior debt financing Sole Financial Advisor	 DMR GRAYCLIFF PARTNERS Term loan and DDTL to support future growth Sole Financial Advisor	 DMR Senior revolving line of credit Sole Financial Advisor	 RADANOS Acquisition and global financing Sole Financing Arranger	 REDTV Unitranche financing for recapitalization Sole Financing Arranger	 TransWood Global financing Sole Financing Arranger
 McCarthy Capital Equity and debt capital raise to support management acquisition Sole Financial Advisor	 SCORE VISION Growth equity capital raise Sole Financing Arranger	 complete nutrition Senior and subordinated acquisition financing to support purchase of Austin Complete Nutrition Sole Financing Arranger	 BirdDogHR Bridge debt and equity capital raise Sole Financing Arranger	 Powderhook Equity capital raise Sole Financing Arranger	 METLCAST Senior & subordinated acquisition financing Sole Financing Arranger	 INTERNATIONAL AG INSURANCE SOLUTIONS Equity and debt capital raise Sole Financing Arranger

M&A

 empire HAS BEEN ACQUIRED BY EMPREAN Sell-side advisory Sole Financial Advisor	 Media One HAS BEEN ACQUIRED BY AMERICAN PACIFIC GROUP Sell-side advisory Sole Financial Advisor	 PrairieCare HAS BEEN ACQUIRED BY NEWPORT HEALTHCARE ONEX Sell-side advisory Sole Financial Advisor	 JT LOGISTICS HAS ACQUIRED eCommerceDirect Buy-side advisory Sole Financial Advisor	 FUSION HAS ACQUIRED Sole Financial Advisor	 TekBrands HAS BEEN ACQUIRED BY WL SQUARE Sell-side advisory Sole Financial Advisor	 FELLERS HAS BEEN ACQUIRED BY AMERICAN PACIFIC GROUP Sell-side advisory Sole Financial Advisor
 DATA MIGRATION RESOURCES HAS BEEN ACQUIRED BY Syniti Sell-side advisory Sole Financial Advisor	 MILLER VETERINARY SUPPLY HAS BEEN ACQUIRED BY PATTERSON COMPANIES, INC. Sell-side advisory Sole Financial Advisor	 diabetes supply HAS BEEN ACQUIRED BY adapthealth Sell-side advisory Sole Financial Advisor	 DBI, Inc. HAS BEEN ACQUIRED BY SpireCapital Sell-side advisory Sole Financial Advisor	 CSI HAS BEEN ACQUIRED BY AviLife PLASTICS Buy-side advisory Sole Financial Advisor	 Dabarc HAS BEEN ACQUIRED BY DMR Buy-side advisory Sole Financial Advisor	 AULICK Leasing HAS BEEN ACQUIRED BY TFI International Sell-side advisory Sole Financial Advisor
 RCI HAS BEEN ACQUIRED BY BEACON Sell-side advisory Sole Financial Advisor	 TWIN EAGLE HAS BEEN ACQUIRED BY McCarthy Capital Buy-side advisory Sole Financial Advisor	 PrairieLife FITNESS HAS BEEN ACQUIRED BY THE ATHLETIC CLUB STORE Sell-side advisory Sole Financial Advisor	 WORLD WIDE FILM CO. HAS BEEN ACQUIRED BY McCarthy Capital Sell-side advisory Sole Financial Advisor	 CONTRACTORS HAS BEEN ACQUIRED BY SRS Distribution Sell-side advisory Sole Financial Advisor	 EM of HAS BEEN ACQUIRED BY ACCESSbank Buy-side advisory Sole Financial Advisor	 Palisade HAS BEEN ACQUIRED BY ABSOLUTE Sell-side advisory Sole Financial Advisor
 AMC Buy-side advisor on multiple acquisitions Sole Financial Advisor	 H&H AUTOMOTIVE Buy-side advisor on acquisition of selected Auto Dealerships Sole Financial Advisor	 complete nutrition HAS BEEN ACQUIRED BY MC NUTRITION Sell-side advisory Sole Financial Advisor	 METLCAST Buy-side advisor on acquisition of metal foundry Sole Financial Advisor	 Powderhook HAS BEEN ACQUIRED BY PSG Sell-side advisory Sole Financial Advisor	The list contained herein represents selected transactions completed by Bridgepoint principals while associated with Bridgepoint Investment Banking.	