

FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint is dedicated to serving privately-owned companies globally across the focus sectors below.

Bridgepoint is proud to be the first impact investment bank, hyper-focused on making a positive impact on its people, clients, communities and the environment.

CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Rescue finance
- Leveraged finance

M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

SECTORS OF FOCUS WHY BRIDGEPOINT



Transportation



Industrials



Healthcare



Business & IT Services



Consumer & Retail



Technology

- Integrity
- Deal Expertise & Experience
- Wall Street Process
- Local & Accountable
- Deep Connectivity
- Tenacity
- Focus On Impact

TYPICAL CLIENT SIZE

Enterprise values of
\$30 million to \$750 million

343 YEARS OF
EXPERIENCE

\$357B IN TRANSACTIONS

395 TOTAL
TRANSACTIONS

SENIOR LEADERSHIP



Matt Plooster
President & CEO



Natasha Plooster
COO



Wm. Lee Merritt
MD & General
Counsel



Gary Grote
Managing Director



Bryan Wallace
Managing Director



Kate Loughran
Managing Director



Mike Letsch
Managing Director



Rob Schmidt
Managing Director



Chad Gardiner
Director



Subhash Marineni
Director















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\$357 BILLION OF COMPLETED TRANSACTION EXPERIENCE

CAPITAL RAISING

| | | | | | | |
|---|--|--|---|--|---|---|
|  <p>Term loan and revolving line of credit to support future growth</p> <p>Sole Financing Arranger</p> |  <p>Preferred equity capital raise for portfolio acquisition</p> <p>Sole Financing Arranger</p> |  <p>Growth equity capital raise</p> <p>Sole Financing Arranger</p> |  <p>Senior and subordinated debt capital raise to support minority shareholder buyout</p> <p>Sole Financing Arranger</p> |  <p>Debt capital raise to finance acquisition</p> <p>Sole Financing Arranger</p> |  <p>Staple financing to support acquisition by American Pacific Group</p>  <p>Platinum Equity</p> <p>Sole Financial Advisor</p> |  <p>Growth financing</p> <p>Sole Financing Arranger</p> |
|  <p>Debt capital raise for management buyout</p> <p>Sole Financing Arranger</p> |  <p>International equipment financing to support future growth</p> <p>Sole Financial Arranger</p> |  <p>Growth debt financing</p> <p>Sole Financing Arranger</p> |  <p>Acquisition and DDTL facility to support future growth</p> <p>Sole Financial Advisor</p> |  <p>Growth debt financing</p> <p>Sole Financing Arranger</p> |  <p>Asset-backed facility to support future growth and refinancing</p>  <p>Sole Financial Advisor</p> |  <p>Mezzanine debt financing for debt recapitalization</p>  <p>Sole Financial Advisor</p> |
|  <p>Senior debt financing</p> <p>Sole Financial Advisor</p> |  <p>Term loan and DDTL to support future growth</p> <p>Sole Financial Advisor</p> |  <p>Senior revolving line of credit</p> <p>Sole Financial Advisor</p> |  <p>Acquisition and global financing</p> <p>Sole Financing Arranger</p> |  <p>Unitranche financing for recapitalization</p> <p>Sole Financing Arranger</p> |  <p>Global financing</p> <p>Sole Financing Arranger</p> |  <p>Equity and debt capital raise to support management acquisition</p> <p>Sole Financial Advisor</p> |
|  <p>Growth equity capital raise</p> <p>Sole Financing Arranger</p> |  <p>Senior and subordinated acquisition financing to support purchase of Austin Complete Nutrition</p> <p>Sole Financing Arranger</p> |  <p>Bridge debt and equity capital raise</p> <p>Sole Financing Arranger</p> |  <p>Equity capital raise</p> <p>Sole Financing Arranger</p> |  <p>Senior & subordinated acquisition financing</p> <p>Sole Financing Arranger</p> |  <p>Equity and debt capital raise</p> <p>Sole Financing Arranger</p> |  <p>Dividend recapitalization</p> <p>Sole Financing Arranger</p> |

M&A

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|--|--|--|--|---|--|--|
|  <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory Sole Financial Advisor</p> |  <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory Sole Financial Advisor</p> |  <p>HAS ACQUIRED</p>  <p>Buy-side advisory Sole Financial Advisor</p> |  <p>HAS ACQUIRED</p>  <p>Sole Financial Advisor</p> |  <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory Sole Financial Advisor</p> |  <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory Sole Financial Advisor</p> |  <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory Sole Financial Advisor</p> |
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|  <p>HAS BEEN ACQUIRED BY</p>  <p>Buy-side advisory Sole Financial Advisor</p> |  <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory Sole Financial Advisor</p> |  <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory Sole Financial Advisor</p> |  <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory Sole Financial Advisor</p> |  <p>HAS BEEN ACQUIRED BY</p>  <p>Buy-side advisory Sole Financial Advisor</p> |  <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory Sole Financial Advisor</p> |  <p>Buy-side advisor on multiple acquisitions</p> <p>Sole Financial Advisor</p> |



AUTOMOTIVE

Buy-side advisor on acquisition of selected Auto Dealerships


Sole Financial Advisor



HAS BEEN ACQUIRED BY




Sell-side advisory
Sole Financial Advisor




Buy-side advisor on acquisition of metal foundry

Sole Financial Advisor



HAS BEEN ACQUIRED BY



Sell-side advisory
Sole Financial Advisor