

## FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint is dedicated to serving privately-owned companies globally across the focus sectors below.

Bridgepoint is proud to be the first impact investment bank, hyper-focused on making a positive impact on its people, clients, communities and the environment.

## CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Rescue finance
- Leveraged finance

## M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

## SECTORS OF FOCUS



Industrials & Transportation



Healthcare



Business & IT Services



Consumer & Retail



Technology

## WHY BRIDGEPOINT

- Integrity
- Deal Expertise & Experience
- Wall Street Process
- Local & Accountable
- Deep Connectivity
- Tenacity
- Focus On Impact

## TYPICAL CLIENT SIZE

Enterprise values of  
\$30 million to \$750 million

**313** YEARS OF  
EXPERIENCE

**\$333B** IN TRANSACTIONS

**357** TOTAL  
TRANSACTIONS

## SENIOR LEADERSHIP



**Matt Plooster**  
President & CEO



**Wm. Lee Merritt**  
MD & General  
Counsel



**Gary Grote**  
Managing  
Director



**Mike Anderson**  
Managing  
Director



**Bryan Wallace**  
Managing  
Director



**Kate Loughran**  
Managing  
Director



**Mike Letsch**  
Managing  
Director



**Chad Gardiner**  
Director



**Subhash  
Marineni**  
Director



**Natasha  
Plooster**  
COO

# \$333 BILLION OF COMPLETED TRANSACTION EXPERIENCE

## CAPITAL RAISING



Preferred equity capital raise for portfolio acquisition

Sole Financing Arranger



Growth equity capital raise

Sole Financing Arranger



Senior and subordinated debt capital raise to support minority shareholder buyout

Sole Financing Arranger



Growth financing

Sole Financing Arranger



Debt capital raise for management buyout

Sole Financing Arranger



International equipment financing to support future growth

Sole Financial Arranger



Growth debt financing

Sole Financing Arranger



HAS BEEN RECAPITALIZED BY



Acquisition and DDTL facility to support future growth

Sole Financial Advisor



Growth debt financing

Sole Financing Arranger



Asset-backed facility to support future growth and refinancing



Sole Financial Advisor



Senior & Mezzanine debt financings for debt recapitalization




Sole Financial Advisor



Senior & uni-tranche debt capital raise for debt recapitalization




Sole Financial Advisor



Uni-tranche financing for dividend recapitalization

Sole Financing Arranger



Acquisition and global financing

Sole Financing Arranger



Equity & debt capital raise to support management acquisition

Sole Financial Advisor

## M&A



HAS BEEN ACQUIRED BY



Sell-side advisory

Sole Financial Advisor



WORLD'S LARGEST WRAP SUPPLY COMPANY

HAS BEEN ACQUIRED BY



Sell-side advisory

Sole Financial Advisor




Cosmetic Specialties International, LLC


HAS BEEN ACQUIRED BY



Buy-side M&A Advisor



HAS BEEN ACQUIRED BY



Sell-side advisory

Sole Financial Advisor



HAS BEEN ACQUIRED BY



Sell-side advisory

Sole Financial Advisor



HAS BEEN ACQUIRED BY



Sell-side M&A Advisor



HAS BEEN ACQUIRED BY



Sole Financial Advisor



HAS BEEN ACQUIRED BY



Buy-side M&A Advisor



HAS BEEN ACQUIRED BY



Sole Financial Advisor



HAS BEEN ACQUIRED BY




Sole Financial Advisor



Buy-side advisory on acquisition of metal foundry


Sole Financial Advisor



HAS BEEN ACQUIRED BY


Sell-side Advisor to Austin Complete Nutrition

Sole Financial Advisor




Buy-side Advisory

Sole Financial Advisor



HAS BEEN ACQUIRED BY



Financial Advisor



HAS BEEN ACQUIRED BY



Sole Financial Advisor