

## FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint is dedicated to serving privately-owned companies globally across the focus sectors below.

Bridgepoint is proud to be the first impact investment bank, hyper-focused on making a positive impact on its people, clients, communities and the environment.

### CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Rescue finance
- Leveraged finance

### M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

### SECTORS OF FOCUS



Industrials & Transportation



Healthcare



Business & IT Services



Consumer & Retail



Technology

### WHY BRIDGEPOINT

- Integrity
- Deal Expertise & Experience
- Wall Street Process
- Local & Accountable
- Deep Connectivity
- Tenacity
- Focus On Impact

### TYPICAL CLIENT SIZE

Enterprise values of  
\$20 million to \$500 million

**260** YEARS OF EXPERIENCE

**\$122B** IN TRANSACTIONS

**221** TOTAL TRANSACTIONS

### SENIOR LEADERSHIP



**Matt Plooster**  
President & CEO



**Wm. Lee Merritt**  
MD & General Counsel



**Gary Grote**  
Managing Director



**Mike Anderson**  
Managing Director



**Bryan Wallace**  
Managing Director



**Joe Liss**  
Managing Director



**Chad Gardiner**  
Director



**Subhash Marineni**  
Director



**Alex Spanel**  
Associate






















**Natasha Plooster**  
COO





























[bridgepointib.com](http://bridgepointib.com)

# \$122 BILLION OF COMPLETED TRANSACTION EXPERIENCE

## CAPITAL RAISING

 <p>Debt capital raise for management buyout</p> <p>Sole Financing Arranger</p>	 <p>International equipment financing to support future growth</p> <p>Sole Financial Arranger</p>	 <p>Growth debt financing</p> <p>Sole Financing Arranger</p>	 <p>HAS BEEN RECAPITALIZED BY</p>  <p>Acquisition and DDTL facility to support future growth</p> <p>Sole Financial Advisor</p>	 <p>Growth debt financing</p> <p>Sole Financing Arranger</p>
 <p>Asset-backed facility to support future growth and refinancing</p>  <p>Sole Financial Advisor</p>	 <p>Senior &amp; Mezzanine debt financings for debt recapitalization</p>   <p>Sole Financial Advisor</p>	 <p>Senior &amp; uni-tranche debt capital raise for debt recapitalization</p>  <p>Sole Financial Advisor</p>	 <p>Uni-tranche financing for dividend recapitalization</p> <p>Sole Financing Arranger</p>	 <p>Acquisition and global financing</p> <p>Sole Financing Arranger</p>
 <p>Equity &amp; debt capital raise to support management acquisition</p> <p>Sole Financial Advisor</p>	 <p>Senior and subordinated acquisition financing</p> <p>Sole Financing Arranger</p>	 <p>Bridge debt and equity capital raise</p> <p>Sole Bookrunner</p>	 <p>Global Financing</p> <p>Sole Financial Advisor</p>	 <p>Growth equity capital raise</p> <p>Financing Arranger</p>

## M&A

 <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory</p> <p>Sole Financial Advisor</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory</p> <p>Sole Financial Advisor</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side M&amp;A Advisor</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>Sole Financial Advisor</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>Buy-side M&amp;A Advisor</p>
 <p>HAS BEEN ACQUIRED BY</p>  <p>Sole Financial Advisor</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>Sole Financial Advisor</p>	 <p>Buy-side advisory on acquisition of metal foundry</p> <p>Sole Financial Advisor</p>	 <p>Buy-side Advisor on acquisition of selected Auto Dealerships</p> <p>Sole Financial Advisor</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>Sole Financial Advisor</p>
 <p>HAS BEEN ACQUIRED BY</p> <p>Sell-side Advisor to Austin Complete Nutrition</p> <p>Sole Financial Advisor</p>	  <p>Buy-side Advisory</p> <p>Sole Financial Advisor</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>Financial Advisor</p>	 <p>HAS BEEN ACQUIRED BY</p>   <p>Sole Financial Advisor</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>Sell-side advisory on sale to Absolute Software</p> <p>Sole Financial Advisor</p>