

## FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint is dedicated to serving privately-owned companies globally across the focus sectors below.

Bridgepoint is proud to be the first impact investment bank, hyper-focused on making a positive impact on its people, clients, communities and the environment.

### CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Rescue finance
- Leveraged finance

### M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

### SECTORS OF FOCUS



Industrials & Transportation



Healthcare



Business & IT Services



Consumer & Retail



Technology

### WHY BRIDGEPOINT

- Integrity
- Deal Expertise & Experience
- Wall Street Process
- Local & Accountable
- Deep Connectivity
- Tenacity
- Focus On Impact

### TYPICAL CLIENT SIZE

Enterprise values of  
\$20 million to \$500 million

276 YEARS OF  
EXPERIENCE

\$121B+ IN TRANSACTIONS

220 TOTAL  
TRANSACTIONS

### SENIOR LEADERSHIP



**Matt Plooster**  
President & CEO



**Wm. Lee Merritt**  
MD & General Counsel



**Gary Grote**  
Managing Director



**Mike Anderson**  
Managing Director



**Bryan Wallace**  
Managing Director



**Chad Gardiner**  
Director



**Subhash Marineni**  
Director



**Alex Spanel**  
Associate



**Natasha Plooster**  
COO

# \$121 BILLION OF COMPLETED TRANSACTION EXPERIENCE

## CAPITAL RAISING

**teradata.**

International equipment financing to support future growth

Sole Financial Arranger

**atlas**  
ModStaff

Growth debt financing

Sole Financing Arranger

**NVS**  
Nebraska Vet Services  
HAS BEEN RECAPITALIZED BY  
**MAINST**  
CAPITAL CORPORATION  
Acquisition and DDTL facility to support future growth

Sole Financial Advisor

**BRIGHT FARMS**

Growth debt financing

Sole Financing Arranger

**MILLER VETERINARY SUPPLY**

Asset-backed facility to support future growth and refinancing

**NORTH MILL CAPITAL LLC**

Sole Financial Advisor

**PrairieCare**

Senior & Mezzanine debt financings for debt recapitalization

**BMO** **Harris Bank**  
**LAKE COUNTRY CAPITAL**

Sole Financial Advisor

**DMR**

Senior & uni-tranche debt capital raise for debt recapitalization

**GRAYCLIFF PARTNERS**

Sole Financial Advisor

**RURAL MEDIA GROUP**

Uni-tranche financing for dividend recapitalization

Sole Financing Arranger

**BADLANDS**  
TANK LINES  
TEXAS

Acquisition and global financing

Sole Financing Arranger

**McCarthy Capital**

Equity & debt capital raise to support management acquisition

Sole Financial Advisor

**METLCAST**  
PRODUCTS, INC.

Senior and subordinated acquisition financing

Sole Financing Arranger

**BirdDog**

Bridge debt and equity capital raise

Sole Bookrunner

**TransWood**

Global Financing

Sole Financial Advisor

**SCORE VISION**

Growth equity capital raise

Financing Arranger

**Powderhook**

Equity capital raise

Financial Advisor

**DATA MIGRATION RESOURCES**

HAS BEEN ACQUIRED BY

**Syniti**

Sell-side advisory

Sole Financial Advisor

**MILLER VETERINARY SUPPLY**

HAS BEEN ACQUIRED BY

**PATTERSON COMPANIES, INC.**

Sell-side advisory

Sole Financial Advisor

**diabetes supply**

HAS BEEN ACQUIRED BY

**+ adapthealth**

Sell-side M&A Advisor

**DBI, Inc.**

HAS BEEN ACQUIRED BY

**SpireCapital**

Sole Financial Advisor

**Dabarc**  
Data Advisors

HAS BEEN ACQUIRED BY

**DMR**

Buy-side M&A Advisor

**AULICK Leasing**

HAS BEEN ACQUIRED BY

**TFI International**

Sole Financial Advisor

**RCI**  
Roofing Supply Company Inc.

HAS BEEN ACQUIRED BY

**Bacon Roofing Supply**

Sole Financial Advisor

**METLCAST**  
PRODUCTS, INC.

Buy-side advisory on acquisition of metal foundry

Sole Financial Advisor

**H&H** AUTOMOTIVE

Buy-side Advisor on acquisition of selected Auto Dealerships

Sole Financial Advisor

**EM**

HAS BEEN ACQUIRED BY

**ACCESSbank**  
bankingYOURway

Sole Financial Advisor

**complete nutrition**

HAS BEEN ACQUIRED BY

Sell-side Advisor to Austin Complete Nutrition

Sole Financial Advisor

**TWIN EAGLE**

**BOKLAVIG**

Buy-side Advisory

Sole Financial Advisor

**CONTRACTORS**  
SIDING, WINDOWS & ROOFING SUPPLY  
A DIVISION OF W.E.A., INC.

HAS BEEN ACQUIRED BY

**SRS Distribution**

Financial Advisor

**PrairieLife FITNESS**

HAS BEEN ACQUIRED BY

**THE ATHLETIC CLUB**  
**STORE capital**

Sole Financial Advisor

**Palisade**

HAS BEEN ACQUIRED BY

**ABSOLUTE**

Sell-side advisory on sale to Absolute Software

Sole Financial Advisor

## M&A