

FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint serves clients globally across the focus sectors below.

Bridgepoint is the first impact investment bank, hyper-focused on making a positive impact on its people, clients, communities and the environment.

CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Rescue finance
- Leveraged finance

M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

 Bridgepoint
Office Locations



SECTORS OF FOCUS

-  Industrials & Transportation
-  Healthcare
-  Business & IT Services
-  Consumer & Retail
-  Technology

WHY BRIDGEPOINT

- INTEGRITY**
- DEAL EXPERTISE & EXPERIENCE**
- WALL STREET PROCESS**
- LOCAL & ACCOUNTABLE**
- DEEP CONNECTIVITY**
- TENACITY**
- FOCUS ON IMPACT**

TYPICAL CLIENT SIZE

Enterprise values of
\$20 million to \$500 million

274

YEARS OF EXPERIENCE

MORE THAN

\$121B

IN TRANSACTIONS

216

TOTAL TRANSACTIONS

SENIOR LEADERSHIP



Matt Plooster
President & CEO



Wm. Lee Merritt
MD & General
Counsel



Gary Grote
Managing
Director



Mike Anderson
Managing
Director



Nick Orr
Managing
Director



Bryan Wallace
Managing
Director



Chad Gardiner
Director



**Natasha
Plooster**
COO



**Subhash
Marineni**
Vice President



Alex Spanel
Associate

\$121 BILLION OF COMPLETED TRANSACTION EXPERIENCE

CAPITAL RAISING

 Has been acquired by MAINST CAPITAL CORPORATION Acquisition and DDTL facility to support future growth Sole Financial Advisor	 Debt Financing Sole Financial Advisor	 Asset-backed facility to support future growth and refinancing NORTH MILL CAPITAL Sole Financial Advisor	 Senior & Mezzanine debt financings for debt recapitalization BMO Harris Bank LAKE COUNTRY CAPITAL Sole Financial Advisor	 Senior & uni-tranche debt capital raise for debt recapitalization JPMORGAN CHASE & CO. GRAYCLIFF CAPITAL Sole Financial Advisor	 USD30 million Acquisition and global financing Sole Financial Arranger	 USD45 million Uni-tranche financing for dividend recapitalization Sole Financial Arranger
 Equity & debt capital raise to support management acquisition Sole Financial Advisor	 Senior and subordinated acquisition financing Sole Financial Arranger	 Bridge debt and equity capital raise Sole Bookrunner	 USD60 million Global Financing Sole Financial Arranger	 Growth equity capital raise Financing Arranger	 USD375 million Senior secured credit facilities/senior notes Joint Bookrunner	 Equity capital raise Financial Advisor
 USD12 billion Senior secured credit facilities/ senior notes Financial Advisor	 Preferred stock offering Joint Bookrunner	 USD200 million Dividend recapitalization Joint Bookrunner	 USD428 million Follow-on public equity offering Joint Bookrunner	 Secondary equity offering Joint Lead Bookrunner	 USD700 million Advisor and participant in new senior credit facilities utilized to finance \$540 million acquisition of Gulf States' Paperboard and Packaging Business Financial Advisor	 Has received senior debt financing from JACKSON INVESTMENT GROUP Financial Advisor
 USD575 million Bank and high-yield bond comprehensive debt refinancing transaction Joint Bookrunner	 Senior and subordinated acquisition financing to support purchase of Austin Complete Nutrition Sole Financial Arranger	 USD1.0 billion Follow-on equity offering Senior Co-Manager	 USD215 million Senior secured credit facilities Joint Bookrunner	 USD20 million Preferred stock offering Sole Bookrunner	 USD1.3 billion Senior guaranteed notes Joint Bookrunner	 Convertible notes offering Joint Bookrunner
 USD210 million High-yield bond offering Co-Manager	 USD250 million Senior notes Joint Bookrunner	 USD2.2 billion Senior secured credit facilities USD675 million Senior notes offering Administrative Agent & Joint Arranger	 USD300 million New revolving credit facility and senior notes offering Joint Bookrunner & Joint Arranger	 USD1.8 billion Senior secured credit facilities Joint Bookrunner	 USD1.4 billion New senior secured credit facilities Joint Lead Arranger	 USD800 million Bank and high-yield bond refinancing Joint Lead Bookrunner
 USD300 million Senior secured credit facilities Joint Bookrunner	 USD765 million Senior secured credit facilities (financing for LKQ's acquisition of top competitor) Joint Bookrunner	 USD7.9 billion Financing provider for Weyerhaeuser's hostile take-over of Willamette Industries Financial Advisor	 USD150 million High-yield bond offering Co-Manager	 USD266 million Exit financing facilities Sole Bookrunner	 Bridgepoint Monroe Capital Investors, LLLP Lead Bookrunner & Sole Financial Advisor	 USD1.9 billion Senior secured credit facilities Sole Bookrunner

M&A

HAS BEEN ACQUIRED BY Publicly Traded Strategic Acquirer Sell-side M&A Advisor	HAS BEEN ACQUIRED BY DBI, Inc. Buy-side M&A Advisor	HAS BEEN ACQUIRED BY Debarc Buy-side M&A Advisor	HAS BEEN ACQUIRED BY AULICK Leasing Sole Financial Advisor	HAS BEEN ACQUIRED BY RCI Buy-side M&A Advisor	HAS BEEN ACQUIRED BY METLOAST PRODUCTS, INC. Buy-side advisory on acquisition of metal foundry Sole Financial Advisor	HAS BEEN ACQUIRED BY H&H AUTOMOTIVE Buy-side Advisor on acquisition of selected Auto Dealerships Sole Financial Advisor
HAS BEEN ACQUIRED BY ACCESSbank Sole Financial Advisor	HAS BEEN ACQUIRED BY Sell-side Advisor to Austin Complete Nutrition Sole Financial Advisor	HAS BEEN ACQUIRED BY TWIN EAGLE Buy-side Advisory Sole Financial Advisor	HAS BEEN ACQUIRED BY CONTRACTORS Financial Advisor	HAS BEEN ACQUIRED BY PrairieLife FITNESS Sole Financial Advisor	HAS BEEN ACQUIRED BY RIGUP Buy-side M&A Advisor	HAS BEEN ACQUIRED BY Graphic Controls Sell-side M&A Advisor
HAS BEEN ACQUIRED BY AUG GROUP Sell-side M&A Advisor	Self-side advisory on sale to Absolute Software ABSOLUTE Sole Financial Advisor	HAS BEEN ACQUIRED BY Manitowoc Lead Financial Advisor	HAS BEEN ACQUIRED BY Dow Lead Financial Advisor	HAS BEEN ACQUIRED BY Ainsworth Sole M&A Advisor on acquisition of Wood products assets Sole Financial Advisor	HAS BEEN ACQUIRED BY DIGITAL INSIGHT Self-side M&A Advisor	HAS BEEN ACQUIRED BY IWCO DIRECT Sole Financial Advisor
HAS BEEN ACQUIRED BY GAYLORD Sole Financial Advisor	HAS BEEN ACQUIRED BY CADMUS Sole Financial Advisor	HAS BEEN ACQUIRED BY INTERNATIONAL PAPER Joint venture with Ilm Pulp Sole Financial Advisor	HAS BEEN ACQUIRED BY stefanini Sell-side M&A Advisor	HAS BEEN ACQUIRED BY MDP Lead Buy-side Advisor and Lead Arranger	HAS BEEN ACQUIRED BY INTEGRITY SOLUTIONS Buy-side advisory and acquisition financing for management buyout Sole Financial Advisor	HAS BEEN ACQUIRED BY Hertz Financial Advisor
HAS BEEN ACQUIRED BY CooperStandard Sole Financial Advisor	Sell-side Advisor to Visteon on the sale of its European business to private equity consortium Sole Financial Advisor	HAS BEEN ACQUIRED BY metaldyne Buy-Side Financial Advisor	HAS BEEN ACQUIRED BY MILE HIGH BANKS Acquisition of commercial bank Acquisition Advisory	HAS BEEN ACQUIRED BY Keystone Sole Financial Advisor	HAS BEEN ACQUIRED BY LKO Financial Advisor	The selected list contained herein represents selected transactions completed by Bridgepoint principals while associated with Bridgepoint Investment Banking, as well as securities transactions on which they advised in their capacity as investment bankers registered with various broker-dealers.