

## FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint serves clients globally across the focus sectors below. Bridgepoint is the first impact investment bank, hyper-focused on making a positive impact on its people, clients, communities and the environment.

### CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Rescue finance
- Leveraged finance

### M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

### TYPICAL CLIENT SIZE

Enterprise values of \$20 million to \$500 million



Industrials & Transportation



Healthcare



Business & IT Services



Consumer & Retail



Technology



BRIDGEPOINT  
LOCATIONS

★ OFFICES

### WHY BRIDGEPOINT

INTEGRITY

DEAL EXPERTISE & EXPERIENCE

WALL STREET PROCESS

ACCOUNTABLE/LOCAL

DEEP CONNECTIVITY

TENACITY

IMPACT

274

YEARS OF EXPERIENCE

MORE THAN

\$121B

IN TRANSACTIONS

216

TOTAL TRANSACTIONS

## SENIOR LEADERSHIP



**Matt Plooster**  
President & CEO



**Wm. Lee Merritt**  
Managing Director



**Gary Grote**  
Managing Director



**Mike Anderson**  
Managing Director



**Nick Orr**  
Managing Director



**Bryan Wallace**  
Managing Director



**Chad Gardiner**  
Director



**Natasha Plooster**  
COO



**Subhash Marineni**  
Vice President



**Alex Spanel**  
Associate

Omaha

Denver

Lincoln

Des Moines

Chicago

[bridgepointib.com](http://bridgepointib.com)

In order to offer securities-related Investment Banking Services discussed herein, to include M&A and institutional capital raising, certain representatives of Bridgepoint Investment Banking are registered representatives of M&A Securities Group, Inc., an unaffiliated broker-dealer and member FINRA/SIPC. This entity is not affiliated or associated with, authorized or sponsored by Bridgepoint Advisers Limited.

Strictly Private & Confidential

# \$121 BILLION OF COMPLETED TRANSACTION EXPERIENCE

## CAPITAL RAISING

 Has been acquired by <b>MAINST</b> CAPITAL CORPORATION Acquisition and DTL facility to support future growth Sole Financial Advisor	 Debt Financing Sole Financial Advisor	 Asset-backed facility to support future growth and refinancing <b>NORTH MILL                  CAPITAL</b> Sole Financial Advisor	 Senior & Mezzanine debt financings for debt recapitalization <b>BMO Harris Bank</b> <b>LAKE COUNTRY CAPITAL</b> Sole Financial Advisor	 Senior & uni-tranche debt capital raise for debt recapitalization <b>JPMORGAN                  CHASE &amp; CO.</b> <b>GRAYCLIFF                  CAPITAL</b> Sole Financial Advisor	 USD30 million Acquisition and global financing Sole Financial Arranger	 USD45 million Uni-tranche financing for dividend recapitalization Sole Financial Arranger
 Equity & debt capital raise to support management acquisition Sole Financial Advisor	 Senior and subordinated acquisition financing Sole Financial Arranger	 Bridge debt and equity capital raise Sole Bookrunner	 USD60 million Global Financing Sole Financial Arranger	 Growth equity capital raise Financing Arranger	 Senior secured credit facilities/senior notes Joint Bookrunner	 Equity capital raise Financial Advisor
 USD12 billion Senior secured credit facilities/ senior notes Financial Advisor	 Preferred stock offering Joint Bookrunner	 USD200 million Dividend recapitalization Joint Bookrunner	 USD428 million Follow-on public equity offering Joint Bookrunner	 Secondary equity offering Joint Lead Bookrunner	 USD700 million Advisor and participant in new senior credit facilities utilized to finance \$540 million acquisition of Gulf States' Paperboard and Packaging Business Financial Advisor	 Has received senior debt financing from <b>JACKSON                  INVESTMENT GROUP</b> Financial Advisor
 USD575 million Bank and high-yield bond comprehensive debt refinancing transaction Joint Bookrunner	 Senior and subordinated acquisition financing to support purchase of Austin Complete Nutrition Sole Financial Arranger	 USD1.0 billion Follow-on equity offering Senior Co-Manager	 USD215 million Senior secured credit facilities Joint Bookrunner	 USD20 million Preferred stock offering Sole Bookrunner	 USD1.3 billion Senior guaranteed notes Joint Bookrunner	 Convertible notes offering Joint Bookrunner
 USD210 million High-yield bond offering Co-Manager	 USD250 million Senior notes Joint Bookrunner	 USD2.2 billion Senior secured credit facilities USD675 million Senior notes offering Administrative Agent & Joint Arranger	 USD300 million New revolving credit facility and senior notes offering Joint Bookrunner & Joint Arranger	 USD1.8 billion Senior secured credit facilities Joint Bookrunner	 USD1.4 billion New senior secured credit facilities Joint Lead Arranger	 USD800 million Bank and high-yield bond refinancing Joint Lead Bookrunner
 USD300 million Senior secured credit facilities Joint Bookrunner	 USD765 million Senior secured credit facilities (financing for LKO's acquisition of top competitor) Joint Bookrunner	 USD7.9 billion Financing provider for Weyerhaeuser's hostile take-over of Willamette Industries Financial Advisor	 USD150 million High-yield bond offering Co-Manager	 USD266 million Exit financing facilities Sole Bookrunner	 Bridgepoint Monroe Capital Investors, LLLP Lead Bookrunner & Sole Financial Advisor	 USD1.9 billion Senior secured credit facilities Sole Bookrunner
HAS BEEN ACQUIRED BY <b>Publicly Traded                  Strategic Acquirer</b> Self-side M&A Advisor	HAS BEEN ACQUIRED BY <b>DBI, Inc.</b> Buy-side M&A Advisor	HAS BEEN ACQUIRED BY <b>Debarc</b> Buy-side M&A Advisor	HAS BEEN ACQUIRED BY <b>AULICK                  Leasing</b> Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>RCL</b> Beacon Roofing Supply Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>Metloast</b> Buy-side advisory on acquisition of metal foundry Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>HEP</b> AUTOMOTIVE Buy-side Advisor on acquisition of selected Auto Dealerships Sole Financial Advisor
HAS BEEN ACQUIRED BY <b>ACCESSbank</b> bankingYOURway Sole Financial Advisor	HAS BEEN ACQUIRED BY Self-side Advisor to Austin Complete Nutrition Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>TWIN EAGLE</b> Buy-side Advisory Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>CONTRACTORS                  SUPPLY</b> Financial Advisor	HAS BEEN ACQUIRED BY <b>PrairieLife                  FITNESS</b> Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>RIGUP</b> Buy-side M&A Advisor	HAS BEEN ACQUIRED BY <b>Graphic Controls</b> Sell-side M&A Advisor
HAS BEEN ACQUIRED BY <b>AUG GROUP</b> Self-side M&A Advisor	HAS BEEN ACQUIRED BY Self-side advisory on sale to Absolute Software <b>ABSOLUTE</b> Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>Manitowoc</b> USD160 million Lead Financial Advisor	HAS BEEN ACQUIRED BY <b>Dow</b> USD1.63 billion Lead Financial Advisor	HAS BEEN ACQUIRED BY <b>Ainsworth</b> USD460 million Sole M&A Advisor on acquisition of Wood products assets Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>DIGITAL INSIGHT</b> Buy-side M&A Advisor	HAS BEEN ACQUIRED BY <b>IWCODIRECT</b> USD516 million HAS BEEN ACQUIRED BY <b>AVISTA</b> CAPITAL PARTNERS Sole Financial Advisor
HAS BEEN ACQUIRED BY <b>GAYLORD</b> USD861 million Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>CADMUS                  COMMUNICATIONS</b> Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>INTERNATIONAL PAPER</b> USD1.3 billion Joint venture with Ilim Pulp Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>stefanini</b> Sell-side M&A Advisor	HAS BEEN ACQUIRED BY <b>MDP</b> EUR5.1 billion Lead Buy-side Advisor and Lead Arranger	HAS BEEN ACQUIRED BY <b>INTEGRITY SOLUTIONS</b> Buy-side advisory and acquisition financing for management buyout Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>Hertz</b> USD15 billion HAS BEEN ACQUIRED BY <b>THE CARLYLE GROUP</b> Financial Advisor
HAS BEEN ACQUIRED BY <b>CooperStandard</b> USD1.7 billion Sole Financial Advisor	HAS BEEN ACQUIRED BY Self-side Advisor to Visteon on the sale of its European business to private equity consortium Sole Financial Advisor	HAS BEEN ACQUIRED BY <b>metaldyne</b> Buy-Side Financial Advisor	HAS BEEN ACQUIRED BY <b>MILE HIGH BANKS</b> USD90 million Acquisition of commercial bank Acquisition Advisory	HAS BEEN ACQUIRED BY <b>Keystone</b> USD811 million Financial Advisor	HAS BEEN ACQUIRED BY <b>LKO</b> Financial Advisor	

The selected list contained herein represents selected transactions completed by Bridgepoint principals while associated with Bridgepoint Investment Banking, as well as securities transactions on which they advised in their capacity as investment bankers registered with various broker-dealers.