

FIRM OVERVIEW

Bridgepoint Investment Banking is a market-leading boutique investment bank that serves clients over their corporate lifecycles by providing capital raising and M&A advisory services. Bridgepoint serves clients globally across the focus sectors below. Bridgepoint is the first impact investment bank, hyper-focused on making a positive impact on its people, clients, communities and the environment.

CAPITAL RAISING

- Recapitalization
- Ownership liquidity
- Growth capital
- Refinancing
- Acquisition financing
- Rescue finance
- Leveraged finance

M&A

- Sell-side M&A advisory
- Corporate divestitures
- Buy-side M&A advisory
- Management buyouts
- Cross-border M&A

TYPICAL CLIENT SIZE

Enterprise values of \$20 million to \$500 million



Industrials & Transportation



Healthcare



Business & IT Services



Consumer & Retail



Technology



BRIDGEPOINT
LOCATIONS

★ OFFICES

WHY BRIDGEPOINT

INTEGRITY

DEAL EXPERTISE & EXPERIENCE

WALL STREET PROCESS

ACCOUNTABLE/LOCAL

DEEP CONNECTIVITY

TENACITY

IMPACT

MORE THAN

259

YEARS OF EXPERIENCE

\$121B

IN TRANSACTIONS

214

TOTAL TRANSACTIONS

SENIOR LEADERSHIP



Matt Plooster
President & CEO



Wm. Lee Merritt
Managing Director



Gary Grote
Managing Director



Mike Anderson
Managing Director



Nick Orr
Managing Director



Bryan Wallace
Managing Director



Chad Gardiner
Director



Natasha Plooster
COO



Subhash Marineni
Vice President



Alex Spanel
Associate

Lincoln

Omaha

Denver

Des Moines

Chicago

bridgepointib.com

\$121 BILLION OF COMPLETED TRANSACTION EXPERIENCE

CAPITAL RAISING

 BRIGHT FARMS Debt Financing Sole Financial Advisor	 PrairieCare Senior & Mezzanine debt financings for debt recapitalization  BMO Harris Bank BANK OF AMERICA COUNTRY CAPITAL Sole Financial Advisor	 DMR Senior & uni-tranche debt capital raise for debt recapitalization  JPMORGAN CHASE & CO. GRAYCLIFF PARTNERS Sole Financial Advisor	 Metlcast USD30 million Acquisition and global financing Sole Financial Arranger	 RURAL MEDIA USD45 million Uni-tranche financing for dividend recapitalization Sole Financial Arranger	 McCubey Capital Equity & debt capital raise to support management acquisition Sole Financial Advisor	 METLCAST PRODUCTS, INC. Senior and subordinated acquisition financing Sole Financial Arranger
 BirdDog Bridge debt and equity capital raise Sole Bookrunner	 TransWood USD60 million Global Financing Sole Financial Arranger	 SCORE VISION Growth equity capital raise Financing Arranger	 LKO USD428 million Follow-on public equity offering Joint Bookrunner	 FleetPride Heavy Duty Trucks USD375 million Senior secured credit facilities/senior notes Joint Bookrunner	 Powderhook Equity capital raise Financial Advisor	 STIFFES ABC SOLUTIONS Has received senior debt financing from JACKSON INVESTMENT GROUP Financial Advisor
 Hertz USD12 billion Senior secured credit facilities/ senior notes Financial Advisor	 GCommerce Preferred stock offering Joint Bookrunner	 MERRILL CORPORATION USD200 million Dividend recapitalization Joint Bookrunner	 CooperStandard USD300 million Senior secured credit facilities Joint Bookrunner	 HEXCEL Secondary equity offering Joint Lead Bookrunner	 RockTenn USD700 million Advisor and participant in new senior credit facilities utilized to finance \$540 million acquisition of Gulf States' Paperboard and Packaging Business Financial Advisor	 Coinstar's redbox USD200 million Convertible notes offering Joint Bookrunner
 HEXCEL USD575 million Bank and high-yield bond comprehensive debt refinancing transaction Joint Bookrunner	 complete nutrition Senior and subordinated acquisition financing to support purchase of Austin Complete Nutrition Sole Financial Arranger	 Weyerhaeuser USD1.0 billion Follow-on equity offering Senior Co-Manager	 Ainsworth USD210 million High-yield bond offering Co-Manager	 KemPharm USD20 million Preferred stock offering Sole Bookrunner	 Georgia-Pacific USD1.3 billion Senior guaranteed notes Joint Bookrunner	 GREIF USD800 million Bank and high-yield bond refinancing Joint Lead Bookrunner
 PCA USD550 million Initial public offering Co-Manager	 TENNECO USD250 million Senior notes Joint Bookrunner	 SMURFIT-STONE USD2.2 billion Senior secured credit facilities USD675 million Senior notes offering Administrative Agent & Joint Arranger	 PCA USD300 million New revolving credit facility and senior notes offering Joint Bookrunner & Joint Arranger	 GOODYEAR USD1.9 billion Senior secured credit facilities Joint Bookrunner	 GRAPHIC PACKAGING USD1.4 billion New senior secured credit facilities Joint Lead Arranger	 ACCURIDE CORPORATION USD99 million Initial public offering Joint Bookrunner
 LEAR CORPORATION USD300 million Senior secured credit facilities Joint Bookrunner	 LKO USD765 million Senior secured credit facilities (financing for LKQ's acquisition of top competitor) Joint Bookrunner	 Weyerhaeuser USD7.9 billion Financing provider for Weyerhaeuser's hostile take-over of Willamette Industries Financial Advisor	 FraserPapers USD150 million High-yield bond offering Co-Manager	 MERIDIAN USD266 million Exit financing facilities Sole Bookrunner	 MONROE CAPITAL Bridgepoint Monroe Capital Investors, LLLP Lead Bookrunner & Sole Financial Advisor	 GOODYEAR USD1.9 billion Senior secured credit facilities Sole Bookrunner

M&A

 diabetes supply HAS BEEN ACQUIRED BY  + adapthealth Self-side M&A Advisor	 DBI, Inc. HAS BEEN ACQUIRED BY  Spire Capital Sole Financial Advisor	 Debarc HAS BEEN ACQUIRED BY  DMR Buy-side M&A Advisor	 AULICK Leasing HAS BEEN ACQUIRED BY  TFI International Sole Financial Advisor	 RCI HAS BEEN ACQUIRED BY  Reason Roofing Supply Sole Financial Advisor	 METLCAST PRODUCTS, INC. Buy-side advisory on acquisition of metal foundry Sole Financial Advisor	 HEP AUTOMOTIVE Buy-side Advisor on acquisition of selected Auto Dealerships Sole Financial Advisor
 EM HAS BEEN ACQUIRED BY  ACCESSbank bankingYOU.Only Sole Financial Advisor	 complete nutrition HAS BEEN ACQUIRED BY Self-side Advisor to Austin Complete Nutrition Sole Financial Advisor	 TWIN EAGLE Buy-side Advisory Sole Financial Advisor	 CONTRACTORS HAS BEEN ACQUIRED BY  CONTRACTORS Financial Advisor	 PrairieLife FITNESS HAS BEEN ACQUIRED BY  THE ATHLETIC CLUB STORE Sole Financial Advisor	 RIGUP HAS BEEN ACQUIRED BY  ALLY Consulting Buy-side M&A Advisor	 Graphic Controls HAS BEEN ACQUIRED BY  NISSHA Self-side M&A Advisor
 AUC GROUP HAS BEEN ACQUIRED BY  AQUAVENTURE Self-side M&A Advisor	 Palisade Self-side advisory on sale to Absolute Software  ABSOLUTE Sole Financial Advisor	 Manitowoc USD160 million HAS BEEN ACQUIRED BY WARBURG PINCUS Lead Financial Advisor	 DOW USD1.63 billion HAS BEEN ACQUIRED BY  BainCapital PRIVATE EQUITY Lead Financial Advisor	 Ainsworth USD460 million Sole M&A Advisor on acquisition of Wood products assets Sole Financial Advisor	 DIGITAL INSIGHT HAS BEEN ACQUIRED BY  intuit Self-side M&A Advisor	 IWCODIRECT USD516 million HAS BEEN ACQUIRED BY  AVISTA CAPITAL PARTNERS Sole Financial Advisor
 GAYLORD USD861 million HAS BEEN ACQUIRED BY  TempleInland Sole Financial Advisor	 CADMUS COMMUNICATIONS HAS BEEN ACQUIRED BY  Cenveco Sole Financial Advisor	 INTERNATIONAL PAPER USD1.3 billion Joint venture with Ilim Pulp  ILM Sole Financial Advisor	 stefanini HAS BEEN ACQUIRED BY  OXI Self-side M&A Advisor	 MDP EUR5.1 billion Lead Buy-side Advisor and Lead Arranger  SMURFIT KAPPA Lead Financial Advisor	 INTEGRITY SOLUTIONS Buy-side advisory and acquisition financing for management buyout Sole Financial Advisor	 Hertz USD15 billion HAS BEEN ACQUIRED BY  THE CARLYLE GROUP Financial Advisor
 CooperStandard USD1.7 billion HAS BEEN ACQUIRED BY  VISTEON Sole Financial Advisor	 visteon Self-side Advisor to Visteon on the sale of its European business to private equity consortium Sole Financial Advisor	 metaldyne HAS BEEN ACQUIRED BY  ASAHI TEC Buy-Side Financial Advisor	 MILE HIGH BANKS USD90 million Acquisition of commercial bank Acquisition Advisory	 Keystone USD811 million HAS BEEN ACQUIRED BY  LKO Financial Advisor	The selected list contained herein represents selected transactions completed by Bridgepoint principals while associated with Bridgepoint Investment Banking, as well as securities transactions on which they advised in their capacity as investment bankers registered with various broker-dealers.	